Post Test

Part I: Fill in the blank with appropriate word or phrase from the list.

A.

Tom Rupert of your Marketing Division suggested that I 1. ________ you to explore the possibility of 2. ________ your company. I am enclosing my 3. ________ for your consideration.

Several years as Sales Supervisor at Summit & Storch have prompted me 4. ________ management skills that would 5. ________ highly valuable to an industry leader 6. ________ as Greenwich Corporation. I am willing to 7. ________ and, through my experience of establishing a sales office in Atlanta, I am familiar with the southern market.

I would be happy to 8. ________ to Hattisburg for an interview and so will call you at the 9. ________ of the month. Please feel free to contact me before then should you have any 10. ________ about my qualifications.

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B.

WORK IN USA!

Salespersons 3 Positions

The 1. ________ applicants should satisfy the following 2. ____________:

@ Possess a 3. ________ green card
@ Able to 4. ________ Chinese (Mandarin) and English
@ Willing to work hard (6 days/ 5. ________)
@ Previous experience preferred
We help to 6. _________ for air ticket/accommodation (if needed).
An attractive min. US standard 7. _________ will be offered.
8. _________ to conduct in Bangkok soon.
Pls send resume, 9. _________ and expected salary to:
10. _________ No. 3742, P.O. Box 78, Bangkok 10250

valid arrange salary week successful photo
Classified speak Interview requirements value month

Part II: Read the following passage and choose the correct answer.

Passage

Hard as it may be to believe in these days of mistrust and greed, scientists have discovered that the small, brave act of cooperating with another person, of choosing trust over cynicism, generosity over selfishness, makes the brain light up with quiet joy.

Studying neural activity in young women who were playing a classic laboratory game called the Prisoner's Dilemma, in which prisoners can select from a number of greedy or cooperative strategies, researchers found that when the women choose mutualism over "me-ism," the mental circuitry normally associated with reward-seeking behaviour was activated in a big way. Using MRI technology to determine individual responses, the study found that the brightest signals arose in cooperative alliances and in those neighborhoods of the brain already known to respond to desserts, pictures of pretty faces, money, cocaine and any number of licit and illicit delights.

Assuming that the urge to cooperate is to some extent innate among humans and re-inforced by the brain's feel-good circuitry, the question of why it arose remains unclear. Anthropologists have speculated that it took teamwork for humanity's
ancestors to hunt large game or gather difficult plant foods. So the capacity to cooperate conferred a survival advantage on our forebears.

Yet as with any other trait, the willingness to treat others fairly and to be a good citizen, and not cheat and steal from one’s neighbors is not uniformly distributed.

1. What is the main idea of paragraph one?
   1. It is difficult to believe in co-operation nowadays.
   2. Co-operation may be a small act but it is a brave one.
   3. Nowadays, people tend to be mistrustful and greedy.

2. What is the main purpose of paragraph two?
   1. To describe the game of strategy called “Prisoner’s Dilemma.”
   2. To point out the choice between cooperative and greedy strategies.
   3. To show there’s a pleasurable neural response linked with cooperation.
   4. To show that cooperation has the same effect as cocaine or a pin-up poster.

3. The terms “mutualism” and “me-ism” most probably mean
   1. trust and self-confidence
   2. co-operation and selfishness
   3. mistrust and greed
   4. trust and cynicism

4. Experts are uncertain as to the reason for the tendency to cooperate.

T / F

5. Find a synonym in paragraph three for the word ‘ancestors.’

6. In paragraph three, the writer makes the tentative conclusion that
   1. our human ancestors were mainly hunter-gatherers
   2. in the distant past, human beings were less individualistic
   3. it took a team of anthropologists to study the need for cooperation
   4. the ability to cooperate in the hunt made survival more likely
7. The main point of the final paragraph is that ___________.
1. the willingness to cooperate with others is like any other human trait
2. not everyone is willing to treat others fairly and be good citizens
3. the tendency to treat others in a fair manner is uniformly distributed
4. cheating and stealing from one’s neighbors is fairly widespread

Part III: Fill in the blank in the sentences below with words from the following list.
downmarket upscale goldmine woo tone down
alliance paralyzed run-down inherited betrayals

1. The Emporium caters to a/an ________ clientele.
2. Taksin attempted to ________ voters with his million baht per tambon scheme.
3. The floods in South Thailand completely ________ road and rail transportation for days.
4. The ________ between Charoen Pokphand and General Foods has proved quite profitable.
5. Since the angry exchange of words between Rangoon and Bangkok, the Burmese government has begun to ________ its comments about its neighbor.
6. This area used to be quite ________, full of old shophouses and slums; now it is a busy modern shopping center.
7. Although it didn’t make much money at first, the modeling agency he opened has turned out to be a real ________.
8. Pratunam and Chatuchak Park are more ________ areas in that that’s where ordinary Thais go shopping for bargains.
9. His business empire collapsed because of infightings and ________ from members of the Board of Directors.
10. The Smiths became tycoons since they _________ the automobile manufacturing business from their grandparents.

Part IV: Write an application letter for the following job. (20 points)
Vocabulary

Fill in the gaps in the following sentences with words from the following sentences. Make any grammatical changes that might be necessary.

mistrust  cynicism  generosity  greedy
associate  activate  determine  alliance
response  illicit  urge  innate
speculate  capacity  trait  distribute

1. The committee thanked her for her ____________ in donating land for the new temple.
2. He was charged with making and selling ____________ drugs.
3. Even World Bank experts ____________ that there will be wars over water resources in the next 50 years.
4. In WWII, Germany was beaten by a(n) ____________ consisting of the U.S., the U.K., and Australia.
5. Martha Stewart had the ____________ to work 18 hours a day, seven days a week.
6. Gas masks were ____________ to U.S. troops fighting in Iraq.
7. Scientists worked hard to ____________ the cause of the SARS epidemic.
8. Bush’s comments that the Iraqi’s did in fact possess weapons of mass destruction has been greeted with ____________ by members of the media.
9. The alarm is ____________ by an invisible beam of light.
10. The will to survive is ____________ in all humans.
11. Over the centuries, relations between Burma and Thailand have never been very good and have largely been characterized by ____________.
12. Most people ____________ Africa with civil wars, famine and political unrest.
13. America’s decision to send troops to war-torn Liberia has met with a positive ____________ in Africa and Europe.
14. Rich people who acquire sor por kor certificates are simply ____________.