

Post Test

Part I: Fill in the blank with appropriate word or phrase from the list.

A.

Tom Rupert of your Marketing Division suggested that I 1. _____ you to explore the possibility of 2. _____ your company. I am enclosing my 3. _____ for your consideration.

Several years as Sales Supervisor at Summit & Storch have prompted me 4. _____ management skills that would 5. _____ highly valuable to an industry leader 6. _____ as Greenwich Corporation. I am willing to 7. _____ and, through my experience of establishing a sales office in Atlanta, I am familiar with the southern market.

I would be happy to 8. _____ to Hattisburg for an interview and so will call you at the 9. _____ of the month. Please feel free to contact me before then should you have any 10. _____ about my qualifications.

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B.

WORK IN USA!

Salespersons

3 Positions

The 1. _____ applicants should satisfy the following 2. _____:

- ⊗ Possess a 3. _____ green card
- ⊗ Able to 4. _____ Chinese (Mandarin) and English
- ⊗ Willing to work hard (6 days/ 5. _____)
- ⊗ Previous experience preferred

We help to 6. _____ for air ticket/accommodation (if needed).

An attractive min. US standard 7. _____ will be offered.

8. _____ to conduct in Bangkok soon.

Pls send resume, 9. _____ and expected salary to:

10. _____ No. 3742, P.O. Box 78, Bangkok 10250

valid	arrange	salary	week	successful	photo
Classified	speak	Interview	requirements	value	month

Part II: Read the following passage and choose the correct answer.

Passage

Hard as it may be to believe in these days of mistrust and greed, scientists have discovered that the small, brave act of cooperating with another person, of choosing trust over cynicism, generosity over selfishness, makes the brain light up with quiet joy.

Studying neural activity in young women who were playing a classic laboratory game called the Prisoner's Dilemma, in which prisoners can select from a number of greedy or cooperative strategies, researchers found that when the women choose mutualism over "me-ism," the mental circuitry normally associated with reward-seeking behaviour was activated in a big way. Using MRI technology to determine individual responses, the study found that the brightest signals arose in cooperative alliances and in those neighborhoods of the brain already known to respond to desserts, pictures of pretty faces, money, cocaine and any number of licit and illicit delights.

Assuming that the urge to cooperate is to some extent innate among humans and re-inforced by the brain's feel-good circuitry, the question of why it arose remains unclear. Anthropologists have speculated that it took teamwork for humanity's

ancestors to hunt large game or gather difficult plant foods. So the capacity to cooperate conferred a survival advantage on our forebears.

Yet as with any other trait, the willingness to treat others fairly and to be a good citizen, and not cheat and steal from one's neighbors is not uniformly distributed.

1. What is the main idea of paragraph one?
 1. It is difficult to believe in co-operation nowadays.
 2. Co-operation may be a small act but it is a brave one.
 3. Nowadays, people tend to be mistrustful and greedy.
 4. Co-operation produces a pleasant sensation in the brain.
2. What is the main purpose of paragraph two?
 1. To describe the game of strategy called "Prisoner's Dilemma."
 2. To point out the choice between cooperative and greedy strategies.
 3. To show there's a pleasurable neural response linked with cooperation.
 4. To show that cooperation has the same effect as cocaine or a pin-up poster.
3. The terms "mutualism" and "me-ism" most probably mean _____.
 1. trust and self-confidence
 2. co-operation and selfishness
 3. mistrust and greed
 4. trust and cynicism
4. Experts are uncertain as to the reason for the tendency to cooperate.

T / F
5. Find a synonym in paragraph three for the word 'ancestors.'
6. In paragraph three, the writer makes the tentative conclusion that _____.
 1. our human ancestors were mainly hunter-gatherers
 2. in the distant past, human beings were less individualistic
 3. it took a team of anthropologists to study the need for cooperation
 4. the ability to cooperate in the hunt made survival more likely

7. The main point of the final paragraph is that _____.
1. the willingness to cooperate with others is like any other human trait
 2. not everyone is willing to treat others fairly and be good citizens
 3. the tendency to treat others in a fair manner is uniformly distributed
 4. cheating and stealing from one's neighbors is fairly widespread

Part III: Fill in the blank in the sentences below with words from the following list.

downmarket upscalegoldmine woo tone down
 alliance paralyzed run-down inherited betrayals

1. The Emporium caters to a/an _____ clientele.
2. Taksin attempted to _____ voters with his million baht per tambon scheme.
3. The floods in South Thailand completely _____ road and rail transportation for days.
4. The _____ between Charoen Pokphand and General Foods has proved quite profitable.
5. Since the angry exchange of words between Rangoon and Bangkok, the Burmese government has begun to _____ its comments about its neighbor.
6. This area used to be quite _____, full of old shophouses and slums; now it is a busy modern shopping center.
7. Although it didn't make much money at first, the modeling agency he opened has turned out to be a real _____.
8. Pratunam and Chatuchak Park are more _____ areas in that that's where ordinary Thais go shopping for bargains.
9. His business empire collapsed because of infightings and _____ from members of the Board of Directors.

10. The Smiths became tycoons since they _____ the automobile manufacturing business from their grandparents.

Part IV: Write an application letter for the following job. (20 points)

Vocabulary

Fill in the gaps in the following sentences with words from the following sentences. Make any grammatical changes that might be necessary.

mistrust	cynicism	generosity	greedy
associate	activate	determine	alliance
response	illicit	urge	innate
speculate	capacity	trait	distribute

1. The committee thanked her for her _____ in donating land for the new temple.
2. He was charged with making and selling _____ drugs.
3. Even World Bank experts _____ that there will be wars over water resources in the next 50 years.
4. In WWII, Germany was beaten by a(n) _____ consisting of the U.S., the U.K., and Australia.
5. Martha Stewart had the _____ to work 18 hours a day, seven days a week.
6. Gas masks were _____ to U.S. troops fighting in Iraq.
7. Scientists worked hard to _____ the cause of the SARS epidemic.
8. Bush's comments that the Iraqi's did in fact possess weapons of mass destruction has been greeted with _____ by members of the media.
9. The alarm is _____ by an invisible beam of light.
10. The will to survive is _____ in all humans.
11. Over the centuries, relations between Burma and Thailand have never been very good and have largely been characterized by _____.
12. Most people _____ Africa with civil wars, famine and political unrest.
13. America's decision to send troops to war-torn Liberia has met with a positive _____ in Africa and Europe.
14. Rich people who acquire sor por kor certificates are simply _____.